CIOReview

The Navigator for Enterprise Solutions

100 Most Promising SAP Solution Providers 2015

The enormous inflow and outflow of data is a quotidian trend for companies, regardless of their size and industrial operation. Data is paramount in decision-making and deriving desired business outcomes. In the realm of highly competitive business arena, there is a huge demand for tools that can effortlessly simplify the herculean task of managing, predicting, integrating, and analyzing data—both financial and enterprise—across various levels in an organization setting. SAP stands in this ecosystem as a leader in offering effective and the most befitting solutions that guarantee consistency of data, empowering enterprises to perform and deliver better results. SAP's offerings are being adopted not only by leading large enterprises, but also by small and mid-size companies to optimize their resources.

With its vast suite of solutions that span Business All-in-One, Business ByDesign, Business One, Business Suite, and mySAP, SAP allows companies to step forward and build tools to integrate SAP ideas into different business verticals. The enterprise software giant's applications are now helping organizations to achieve greater productivity and faster time to market, while decreasing operational cost and expanding the customer base. Further, developments in mobility, cloud and analytics are enabling new business scenarios and extending the reach of SAP applications to business users. SAP is now offering updated capabilities for enterprises seeking insight into large volumes of data—such as from the Internet of Things—while a new Edge edition of SAP's Lumira tool targets businesses with data-discovery features.
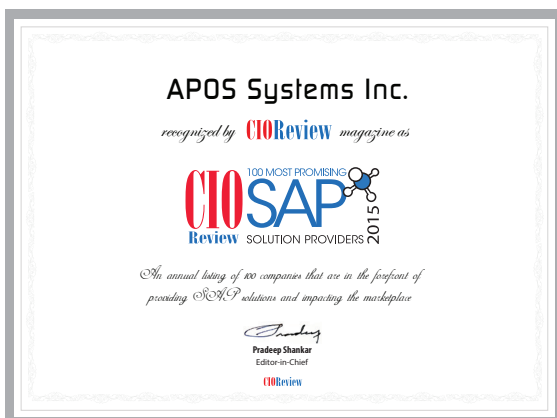
With the market embracing different modules of the software, the demand for interaction and collaboration between application suites to streamline business is rising. Most SAP providers are therefore offering integrated solutions that could be deployed on-premise as well as through private cloud placement, sensing the need of enterprises.

These myriad innovation calls for experts to transform SAP software and technologies into solutions that addresses strategic business needs. This is where SAP solution and consulting companies play the role of a propeller to drive enterprises to achieve excellence. The expertise of the companies to provide right data at the right time enables the marketplace to acquire sustainability, flexibility and succeed through innovation.

Amidst these developments, to help CIOs find the right SAP Solution Provider for their enterprises, a distinguished panel comprising of CEOs, CIOs, CMOs, VCs, analysts and the CIO Review editorial board has selected top players from over thousand SAP solution providers. The companies listed here demonstrate an ability to develop innovative technologies, methodologies, and outstanding customer service, while helping CIOs realign their IT strategy directly with that of the business.

In our selection, we looked at the vendor's capability to fulfill the burning need for cost-effective and flexible solutions that add value to the complex SAP landscape. We present to you CIO Review's 100 Most Promising SAP Solution Providers 2015.

APOS Systems Inc.

recognized by **CIOReview** *magazine as*

CIOSAP
Review SOLUTION PROVIDERS
100 MOST PROMISING
2015

An annual listing of 100 companies that are in the forefront of providing SAP solutions and impacting the marketplace

Pradeep Shankar
Editor-in-Chief
CIOReview

Company:
APOS Systems Inc.

Key Person:
Allan Pym,
COO

Description:
Provides Solutions for Well Managed Business Intelligence.

Website:
www.apos.com

APOS Systems Inc.
Optimizing SAP BI Deployments for Performance and ROI

Gone are the days when Business Intelligence was viewed simply as an environment built upon standard reporting software packages serving narrow information requirements. With the continuous evolution of technology, the multifaceted requirements that it can satisfy have made BI far more critical for organizations of all types. "Enterprises now need a complete BI solution, and it needs to be a strong, effective, and well run system. At APOS, we provide solutions to help manage SAP BusinessObjects BI system automation. Our solutions simplify administrative, planning and migration processes, and provide visibility and self-monitoring, as well as system storage, backup, archive, and versioning capabilities," says Allan Pym, COO, APOS Systems Inc.

APOS provides software solutions for flexible systems management for enterprise BI, allowing IT Operations to confidently deploy and standardize their BI implementations on the proven, scalable, and adaptive service-oriented architecture of SAP BusinessObjects. "Our platform management solutions automate high-volume BI administration," says Pym. "They also offer deep visibility into your BI system, which is often impaired by the high volume and complexity of system content. This visibility allows both the IT teams and business units to understand system structure, security and performance, and the potential impact of changes to database schemas. This understanding allows for more proactive platform management." This proactive platform management also includes capabilities for automated system cleanup of unused and unnecessary system content to produce a streamlined environment.

The breadth of the APOS solution suite makes this company stand out in its field. This breadth has allowed the company to bring greater agility to a wide-ranging, but inter-related set of BI system management requirements, all of which ultimately impact an organization's decision-making capabilities. The APOS product suite also includes technologies which help organizations to speed adoption of targeted SAP BI content types and semantic layer advancements.

APOS maintains a close partnership with SAP to ensure inter-operability of solutions, as well as adherence to SAP's guidelines and product roadmaps. "We have been working in BI for 20 years, so our alignment with SAP is very strong. However, it is continual customer interaction which is the primary driver ensuring our solution development efforts address deployment level needs," said Pym.

" APOS solutions deliver 'Well Managed BI'

APOS' customer base spans 37 countries globally, ranging from large multi-national corporations to smaller regional organizations. For instance, the company has worked closely with HP Enterprise Services to bring strong automation into their migration processes and greater agility in managing their SAP BusinessObjects environment, resulting in a rapid and dramatic ROI for IT operations. Also, in the healthcare sector, APOS has enabled many healthcare organizations with technologies to assist managing BI pressures around HIPAA compliance, Meaningful Use, and EHR system integration through its well managed BI solutions.

APOS solutions are focused on delivering 'Well Managed BI,' which is a concept that provides a framework for the creation of value in the pursuit of challenging BI objectives. "A well managed BI deployment is managed proactively, rather than reactively," says Pym. "Our solutions deliver BI system insight and process automation, which allows platform managers to assign resources to higher-value initiatives which serve the interests of their information consumers. Rather than spending their time fighting fires, BI system managers can pre-empt these fires, or extinguish them with efficiency. This unlocks time and resources to focus on creating new value for other needs and opportunities."

APOS continues to innovate, evolving its solutions' feature sets, turning every small attribute into a big gain for its customers. "It's the low-level details that are important, because the ability to manage them efficiently and effectively can directly impact an organization's BI capabilities, which ultimately influences competitiveness of the company," concludes Pym. CR

Allan Pym