## **Customer Profile**

**Major Telco** - a multinational telecommunications company and wireless carrier, one of the largest in the world, with revenues above \$100 billion.

## **Landscape & Core Challenge**

- SAP BusinessObjects BI 4.2
- Multiple SAP BusinessObjects deployments
- Over 160 universes and 400,000 reports
- APOS Insight customer

Upgrading SAP BusinessObjects to BI 4.3, and eventually to BI 2025, in which UNV universes are no longer supported.

Moving from Teradata to Snowflake, which does not support UNV universes.



## Requirements

- Conversion of 160+ universes to UNX
- Rationalization and repointing of 400,000+ Web Intelligence reports
- Organization of business units into conversion and repointing projects

#### **Barriers**

- Manual Web Intelligence report upgrades are time- and resourceintensive
- Manual repointing and testing are prone to human error
- SAP conversion resources do not enable bulk upgrades

#### **Problems**

- The move to Snowflake would be negatively impacted by failure to achieve objectives
- Future SAP BusinessObjects upgrades would be in jeopardy
- Limited resources would be heavily taxed by manual processes

# Customer Problem

## **Outcomes & Customer Success**

- Rationalized and reduced number of Web Intelligence reports to be migrated
- Automated conversion of UNV universes to UNX universes
- Repointed Web Intelligence reports to new UNX universes in bulk
- Changed universe settings on reports in bulk
- Established and maintained granular control over conversion and repointing processes



"Recognizing the scale of the conversion and repointing effort required to achieve their reporting and data management objectives, this customer deployed APOS Migrator for Web Intelligence to achieve a highly controlled, project-based upgrade to UNX universes and Web Intelligence reports across multiple deployments."

- Cathy Ramsli, APOS Account Manager